

SMARTER SOLUTIONS GUIDE

# Discover Lenovo Digital Workplace Solutions

Unlock opportunity for every employee and team with Lenovo's end-to-end solutions, including devices like the ThinkPad® X1 Carbon powered by Intel® Core™ Ultra 7 processor and Windows 11 Pro.



Intel® Core™ Ultra 7 processor



Lenovo recommends Windows 11 Pro for Business.



Smarter  
technology  
for all

Lenovo

# Smarter brings more choices and the simplicity of one end-to-end partner Together.

IT teams spend valuable resources on security, collaboration technology and devices. Lenovo's end-to-end Digital Workplace Solutions make it easier and smarter, elevating the employee experience.



## SECURE

**For a flexible workforce that's as secure as it is engaged, everywhere**

Lenovo partners with you to achieve your biggest-picture vision, starting with solutions that are secure by design.



## CONNECT

**For a culture of collaboration where everyone's set up to succeed**

Lenovo removes barriers and creates the environment for meaningful work, elevating collaboration with advanced technology.



## MANAGE

**For a technology ecosystem primed for human-centered innovation**

Lenovo delivers a better work experience to IT and all your employees.

## The broadest portfolio of end-to-end technology solutions for business

Lenovo provides customized hardware, software, and end-to-end services for any industry—from education and healthcare to engineering and entertainment. We help organizations drive their vision forward and deliver desired business outcomes in key priority areas including security, sustainability and innovation.

Our Digital Workplace Solutions start with devices that simplify remote management like the Lenovo ThinkPad® X1 Carbon powered by Intel® Core™ Ultra 7 processor and Windows 11 Pro.

## The best partner for IT to drive purposeful innovation

We understand your top IT challenges and the needs of a transformed workforce. Along with your team, we'll work to understand your environment and deliver the right technology: solutions that go together seamlessly, integrate easily and empower every end user.



Intel® Core™ Ultra 7 processor



Lenovo recommends Windows 11 Pro for Business.



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# Security: Peace of mind powers productivity for all

## Lenovo helps you reclaim time, better align resources and focus on strategic business outcomes

### The challenge

Remote work has changed the landscape, and cybersecurity attacks have rapidly evolved to take advantage, pulling IT decision-makers away from their core mission and strategic initiatives.

### How can Lenovo help?

Our comprehensive solutions simplify vendor selection and management with the peace of mind of Lenovo reliability.

### Smarter solutions keep work moving forward

- Lenovo PCs powered by Intel vPro® platform and Windows 11 provide an unrivaled business PC solution.
- Lenovo ThinkShield
- Lenovo Managed Services

Expanded scope of responsibility beyond IT

- + Constantly evolving security concerns
- + Strained financial and human resources
- = **Limited ability to focus on your vision for the enterprise**

Freeing up time for strategic priorities, vision and innovation

- + Shift in focus from being operational to transformational
- = **Future-ready in terms of business continuity and technology evolution**



Intel vPro® platform



Lenovo recommends Windows 11 Pro for Business.

## Take your time back



### 1 month

Operating time lost as a business recovers from a ransomware attack.<sup>1</sup>



### 63%

of IT decision-makers work with a partner to manage IT security.<sup>2</sup>

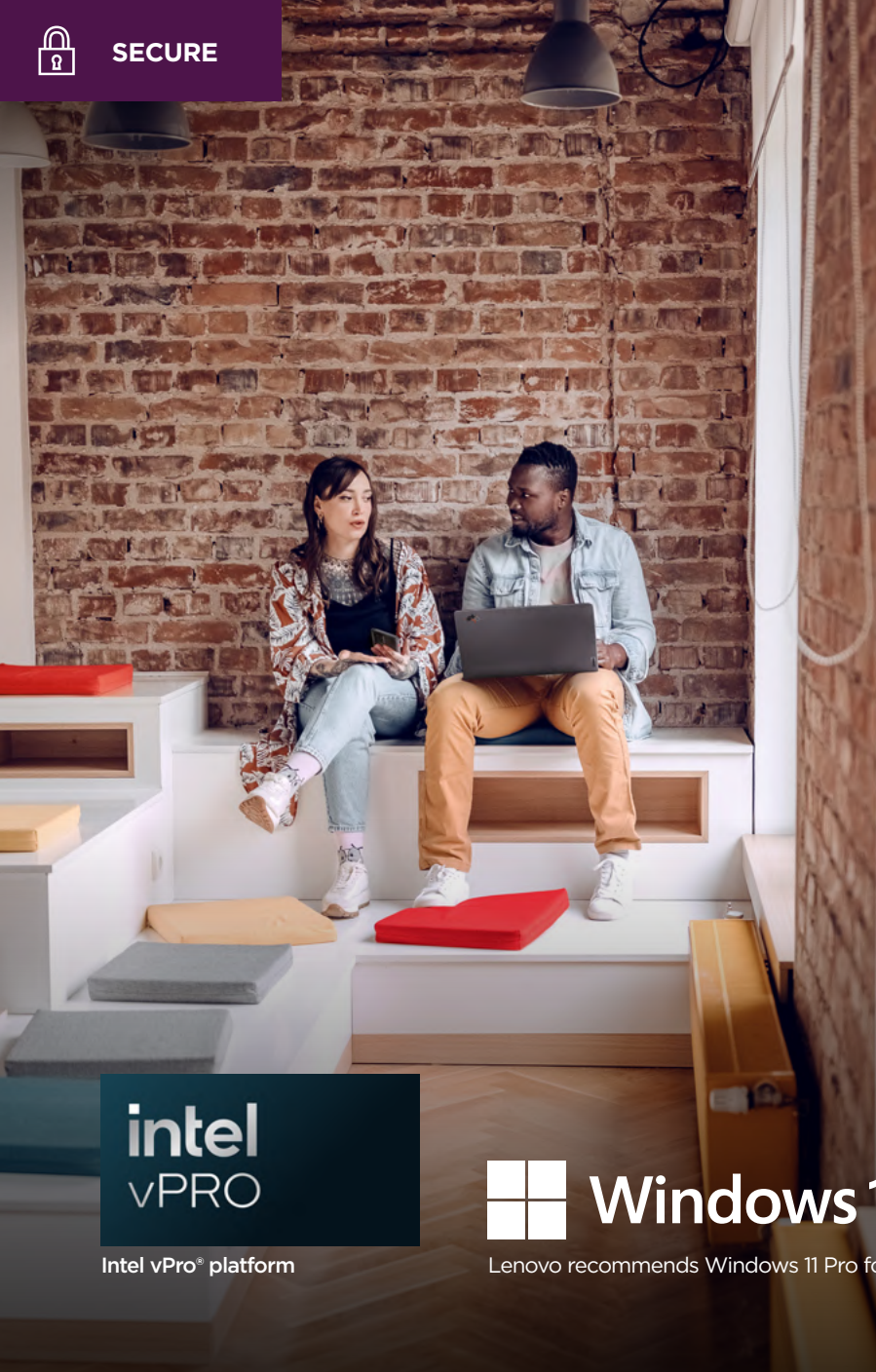


### 51%

say the #1 benefit is time saved for more strategic projects.<sup>2</sup>



SECURE



# Deploy hardware that works harder for you

## Windows 11 enables new experiences without compromising security

New Lenovo devices with Windows 11 Pro raise the security baseline with requirements built into both hardware and software for protection from chip to cloud. These Secured-core PCs offer simplicity and significant security benefits at the firmware level. Protecting devices at the core with default protections can help secure data and access anywhere.

## Intel helps reduce the attack surface

Intel vPro® with exclusive Intel® Hardware Shield provides hardware-based, multilayered security that helps reduce the attack surface of the PC. They assist in active monitoring against attacks without bogging down productivity. IT can be ready with new hardware technologies to support OS virtualization.

Hardware-backed security features enabled by default	Threats defended against
<ul style="list-style-type: none"> <li>• TPM 2.0 or higher</li> <li>• TPM support</li> <li>• Virtualization-based security (VBS)</li> </ul>	Root of trust attacks
<ul style="list-style-type: none"> <li>• Windows Defender System guard</li> <li>• Hypervisor-protected code integrity (HVCI)</li> </ul>	Vulnerable and malicious drivers
<ul style="list-style-type: none"> <li>• Arbitrary code generation and control flow hijacking protection</li> </ul>	Unverified code execution
<ul style="list-style-type: none"> <li>• Kernel DMA protection</li> </ul>	Limited physical access and data attacks
<ul style="list-style-type: none"> <li>• Credential Guard BIOS pre-requisites (VBS)</li> <li>• Windows Hello support</li> </ul>	External identity attacks

The ThinkPad® P1 Mobile Workstation with the Intel vPro® platform delivers high performance on the go for an unrivaled business PC solution.

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vPRO

Intel vPro® platform



Windows 11

Lenovo recommends Windows 11 Pro for Business.

Lenovo



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# Gain complete protection wherever and whenever work happens

## Lenovo ThinkShield

ThinkShield is a portfolio of hardware and software solutions that protect your organization. Lenovo helps you stay ahead of a range of security threats and adapt to meet the needs of your team so you can continue to focus on what matters.

## Technology you can rely on

Everything starts with embedding security into our devices powered by Intel vPro® and Windows 11 Pro, and supply chain, ensuring device protection at deployment and beyond.

### Zero-Trust supply chain

#### Worry-free chip-level protection

- Self-healing BIOS
- Hardware tamper management
- Firmware protection and recovery

#### Straightforward access protection

- Fingerprint reader
- Device authentication
- Webcam shutter

## Security that adapts

Our open ecosystem of industry-leading partnerships adapts to our customers' needs and the changing security landscape. We utilize advanced predictive technology to automate both preventive and proactive procedures that would otherwise burden IT teams and employees.

### Seamless integration

- BIOS and OS integrated data protection

### Work-anywhere data protection

- Image recovery
- Data wipe
- Passwordless authentication
- Web browser security
- Remote management

### Automated proactive prevention

- Real-time detection and protection
- Automated patch updates
- BIOS update

## Expertise you need

As the leading hardware manufacturer and solutions provider, Lenovo and ThinkShield provide unique expertise and insight on how cybersecurity has been delivered and continues to evolve. We share that insight to help customers enhance their security profiles while reducing workloads.

### Smarter security services

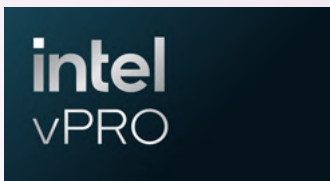
- Managed services

### Boundless data protection

- Cloud backup solutions

### Lenovo Professional Services

- Global presence



Intel vPro® platform



Lenovo recommends Windows 11 Pro for Business.

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# Collaboration ensures teams that connect together grow together

## Lenovo helps you respond fast to new office environments

### The challenge

Companies that recently implemented a hybrid work model find themselves in need of in-office collaboration solutions, adding another duty for IT teams managing a dispersed workforce.

- Evolving work models
- + Heightened employee expectations
- + Dispersed teams with diverse tech needs
- = **Difficulty choosing the best technology for workforce dynamics constantly in flux**

### How can Lenovo help?

Lenovo collaboration solutions are designed for technology-enabled hybrid work, including end-to-end IT enablement with comprehensive global services for the entire technology life cycle.

- Comprehensive services customized for your needs
- + Easy-to-use collaboration tools with advanced technology
- = **Transformed engagement, productivity and profitability without adding IT workloads**

### Smarter solutions keep innovation on the agenda

- Lenovo Complete Conference Room and Lenovo ThinkSmart
- Lenovo PCs, peripherals and smart features for every user

Collaboration-smart, long battery life and 5G-ready? Give employees the devices they need to succeed, like the ThinkPad® X1 Carbon powered by Intel® Core™ Ultra 7 processor and Windows 11 Pro.



Intel® Core™ Ultra 7 processor



Lenovo recommends Windows 11 Pro for Business.

Keep your business running on a strong, reliable, optimized connection with Intel® Wi-Fi 6E (Gig+) and Intel® Connectivity Performance Suite so your team can stay on task and collaborate with ease.

## Unlock more opportunity



**60%** of IT leaders are interested in outsourcing hardware and software deployments.<sup>2</sup>



**47%** of IT leaders say collaboration tools have improved overall productivity and efficiency.<sup>2</sup>



**78%** of employees say collaboration powered by technology has unlocked opportunities to recruit and retain a more diverse workforce and skill set.<sup>2</sup>



## Lenovo Remote Work Enablement delivers an out-of-the-box solution

Lenovo makes it easy to get employees up and running quickly. The Lenovo Remote Work Enablement solution, available through Lenovo TruScale DaaS, ships a complete, ready-to-go remote office directly to employees at home or at the office.

This easy-to-deploy solution can be quickly customized to match specific tasks, roles and user preferences, and it can include devices, monitors, accessories, software and premium services.

- Next-gen AI-powered antivirus and advanced device protection
- Ready-to-provision operating system and essential drivers
- Lenovo Cloud Deploy
- Microsoft Windows Autopilot
- Custom fulfillment services
- Lenovo Premier Support Plus
- Accidental Damage Protection\*
- Lenovo Sealed Battery Warranty

Enable hybrid workers and streamline IT with custom solutions and devices like the ThinkPad® X1 Carbon powered by Intel® Core™ Ultra 7 processor and Windows 11 Pro.

*\*Accidental Damage Protection is not available for the ANZ region.*



Intel® Core™ Ultra 7 processor



# Windows 11

Lenovo recommends Windows 11 Pro for Business.



## Engage your hybrid workforce

### Lenovo PCs, peripherals and smart features for every user



#### For data-intensive applications like CAD or analytics

Pair a ThinkPad® P1 Mobile Workstation, featuring the Intel vPro® platform with the latest Intel® Core™ i9 processors for an unrivaled business PC solution, with the ThinkVision® P27h-30 monitor.



#### For mobile employees

Pair a ThinkPad® X1 Fold, featuring Intel vPro®, An Intel® Evo™ Design powered by Intel® Core™ i7 processors—built for what IT needs and users want—with the innovative ThinkVision® M14t mobile monitor.

Also consider the ThinkBook® 14 Gen 5+ *i* enhanced by AI-based security technology and built on the Intel® Evo™ platform engineered to do it all—that's a laptop evolved.



#### For multipurpose versatility

The ThinkPad® T14 powered by the Intel® Core™ Ultra 7 processor unlocks new AI experiences, delivering business-class performance and pairing perfectly with the ThinkVision p27h-30 monitor.



#### For dedicated workspaces, onsite or at home

The ThinkCentre® Neo 30a All-in-One combines the latest Intel® Core™ processors with integrated graphics and speedy DDR4 memory. This space-saving PC zips through everything from multitasking to crunching data sets and debugging code.

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EVO EDITION

Intel vPro®, Intel® Evo™ Edition



Windows 11

Lenovo recommends Windows 11 Pro for Business.





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# The right technology partner has what you need, when you need it

## Lenovo uses global expertise, reliability and access to your advantage

### The challenge

Whether managing a large fleet or onboarding remote employees, IT teams face hurdles at every juncture of equipping employees with the latest technology.

An increasingly distributed, complex compute environment

- + Limited human resources to maintain expanded IT skill sets
- + Legacy systems or supply chains no longer up to today's demands
- = **Outdated technology that zaps innovation's true potential**

### How can Lenovo help?

Lenovo modern Digital Workplace Solutions deliver easy-to-deploy and easy-to-manage technology anytime, anywhere.

Technology that drives employee productivity

- + Flexibility to scale with a pay-as-you-go delivery model
- + Services that inspire innovation without the burden on IT
- = **Cost-effective efficiency, scalability and agility**

### Smarter solutions keep new advancements within reach

- Lenovo Unified Endpoint Management
- Lenovo Managed Collaboration Services
- Lenovo Premier Support Plus
- Lenovo TruScale
- Lenovo Sustainability Solutions

**Lenovo Digital Workplace Solutions are available as a service through Lenovo TruScale. Easily access devices like the ThinkPad® X1 Carbon powered by Intel® Core™ Ultra 7 processor and Windows 11 Pro.**



Intel® Core™ Ultra 7 processor



Lenovo recommends Windows 11 Pro for Business.

## Deploy the latest tools



**49%**

of IT leaders have increased budget to upgrade hardware for more reliability.<sup>2</sup>



**45%**

of IT leaders say an all-in-one technology package with hardware, software and services would be useful when integrating new digital transformation solutions.<sup>2</sup>



**82%**

of IT leaders want to work with technology that delivers on the values of the transformed workforce.<sup>2</sup>



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Windows 11

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# Optimize your endpoints and empower your people

## Lenovo Unified Endpoint Management (UEM)

UEM helps you make the transition to a cloud-first ecosystem and simplify management to better support your users. When employees don't have to worry about managing technology, they have a better work experience and are more productive.

### Free up time for your IT team to focus on critical tasks

Support for:



Management of Windows and other operating systems



Best practices and change management



Device predictive analytics powered by Lenovo Device Intelligence Plus (LDI+)



Advisory, planning and cloud migration to transition to Microsoft Intune platform



Modern IT device management

## Manage your hybrid fleet with ease on Windows 11

Upgrade to Windows 11 now to take advantage of new AI-enhanced productivity and security features – so that your employees can get more done, securely, wherever they choose to work. Windows 11 also features cloud-based solutions and a more streamlined user experience to help IT teams seamlessly support a growing remote workforce.



drop in security incidents reported by businesses using Windows 11<sup>3</sup>

Deliver high performance on the go with the ThinkPad® X1 Fold, featuring Intel vPro®, An Intel® Evo™ Design with Intel® Core™ i7 processors—built for what IT needs and users want.



[Discover Lenovo's Managed Solutions Portfolio.](#)





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# Manage less so you can manage more

## Lenovo Managed Collaboration Services

Managed Collaboration Services helps you unleash the full potential of your Microsoft 365 investment. Take control of your Microsoft 365: Deliver expert support, unlimited backup and help augmented security, all while your IT department is freed up to focus on innovating and enhancing the business.



### Managed Support for Microsoft 365

- Take the complexity out of deploying and managing Microsoft 365 and reduce the burden on IT.
- Our Microsoft-certified service professionals optimize your Microsoft 365 onboarding and application configuration for success.



### Managed Security for Microsoft 365

- Ensure your security policies are compliant with your own company's policies and that your onsite, hybrid and remote work environments remain safe and secure.
- Benefit from continuous anti-phishing, malware and ransomware monitoring and maintenance help.



### Managed Backup for Microsoft 365

- With immediate access to restore data, and the right assistance from Lenovo, our experts ensure lost data can always be retrieved, so your business keeps running, without fail.
- Our Managed Backup service provides comprehensive, automated data backup and managed recovery—both at a user level for Microsoft Exchange and OneDrive, and at an organizational level for SharePoint and Teams.



### Cloud Migration for Microsoft 365

- With Lenovo's portfolio of Cloud Solutions, your business has an easier way to access Microsoft 365 licenses and the business-grade apps you need.
- The Lenovo difference is clear: a layer of services that are targeted at the challenges your organization faces and tailored to enable the business outcomes you expect from your move to the cloud.



Read how Lenovo helped Invest Ottawa empower entrepreneurs.



Intel® Core™ Ultra 7 processor



Lenovo recommends Windows 11 Pro for Business.



Lenovo ThinkPad X1 Carbon powered by Intel® Core™ Ultra 7 processor





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# Solve IT issues before they happen. Now that's smarter.

## Lenovo Premier Support Plus

Premier Support Plus provides predict-and-prevent features, combined with additional protection services, to deliver the ultimate support experience for your workforce—every time.

### Help IT stay one step ahead of problems

Protect your business productivity and promote positive employee experience with rapid issue resolution and 24/7 access to support engineers.

-  **Proactive and predictive support:<sup>5</sup>** AI insights, powered by Lenovo Device Intelligence, enable preemptive issue remediation.
-  **24/7/365 support:** Access elite Lenovo-badged engineers for fast issue resolution.
-  **Services Engagement Manager (SEM):<sup>6</sup>** A single point of contact for service delivery issues, escalations and asset performance reporting.
-  **Accidental Damage Protection (ADP):<sup>7</sup>** ADP typically saves 50-93%+ compared to the cost of repair or system replacement.
-  **International Services Entitlement (ISE):** ISE extends your ADP, KYD and SBTY coverage internationally.
-  **Keep Your Drive (KYD):<sup>7</sup>** Keep your drive(s) and dispose of business data on your terms.
-  **Sealed Battery Warranty (SBTY):<sup>7</sup>** Lenovo-certified technicians ensure an effective and efficient battery replacement when needed.
-  **Coverage for consumer products:** Get exactly the same VIP support experience for consumer products.

Deliver high performance on the go with the ThinkPad® X1 Fold, featuring Intel vPro®, An Intel® Evo™ Design with Intel® Core™ i7 processors—built for what IT needs and users want.

*\*Accidental Damage Protection is not available for the ANZ region.*





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# Everything as a Service unlocks opportunity for all with Lenovo TruScale

As-a-service delivery removes upfront costs, giving you the benefits of the latest technology without capital outlay. It lightens the load for deployment, security and management while delivering new efficiency that frees up IT time for strategic priorities and innovation.

## Lenovo TruScale Device as a Service (DaaS)

Lenovo TruScale DaaS provides comprehensive, scalable digital workplace solutions and frees up valuable IT resources with a predictable subscription-based model—all from a single trusted partner.

DaaS allows for quicker upgrades without upfront costs so organizations can future-proof their technology investments and be more competitive. Solutions can include the latest devices, like the ThinkPad® X1 Carbon powered by Intel® Core™ Ultra 7 processor and Windows 11 Pro.

Combining devices, infrastructure, services and solutions into a single pay-as-you-go model, Lenovo TruScale helps your teams rapidly provision global teams, scale capabilities and respond to shifting operational demands.

## Lenovo TruScale Infrastructure as a Service (IaaS)

The trend for hybrid work is driving demand for more flexible, customizable, and scalable solutions. Simplifying your data center management and IT provisioning frees up valuable IT time and gives space for growth.

Our IaaS model provides a cloud-like flexible experience, giving you the right solutions at the right time, from the pocket to the edge—with on-premises security for control and peace of mind.



**Try our DaaS Value Calculator and see how Lenovo TruScale DaaS can reduce your total cost of ownership for end-user technology.**



**Read how Lenovo TruScale helped Konecta Peru rapidly transition to remote work—without upfront capital investment.**



Intel® Core™ Ultra 7 processor



Lenovo recommends Windows 11 Pro for Business.



## Lenovo helps lower your environmental impact



**1 million+** metric tons

Carbon dioxide offsets achieved by Lenovo customers with CO<sub>2</sub> Offset Services.<sup>8</sup>



**32,000+** metric tons

Products recycled, reused or turned from waste to energy through Lenovo's take-back program in 2021.<sup>9</sup>



Intel vPro® platform



**Windows 11**

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# Sustainability your organization can be proud of

## Lenovo Digital Workplace Solutions help you reach your own sustainability goals

### Innovative packaging

In line with our vision of achieving net zero by 2050 aligned to Science-Based Target initiatives, Lenovo continues to focus on supporting a circular economy by increasing the use of recycled materials in products and packaging.

ThinkPad® X1 Carbon, ThinkPad® X1 Yoga, and ThinkPad® X1 Nano powered by Intel® vPro® platform and Windows 11 Pro. all feature recycled materials in select components. The retail packaging is made from 100% bamboo and sugarcane fiber, and brown box packaging is made from plastic-free packaging with 90% recycled and/or FSC-certified content.

### Lenovo Asset Recovery Services

Lower your environmental impact and help support a circular economy by returning your less-efficient IT equipment. We can assist you in the development of an asset disposition strategy that encourages the reuse, refurbishment and recycle of end-of-life products.



See how media giant Bertelsmann is getting to climate neutral by 2030.

### Lenovo CO<sub>2</sub> Offset Services

We partner with certified CO<sub>2</sub> offset service providers to help customers offset carbon emissions associated with their IT across the average life cycle—from manufacture, shipment and usage all the way to disposal. By offering CO<sub>2</sub> compensation based on realistic product emissions, customers can support United Nations-approved climate action projects around the world.

### Innovative design

Lenovo invented the low-temperature solder process to conserve energy, increase reliability and lower carbon emissions. Then we gave away this innovative technology to our industry for free.

Our Intel-powered systems contain processors that are made with 100% conflict-free minerals and deliver industry-leading performance.



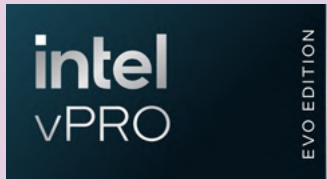
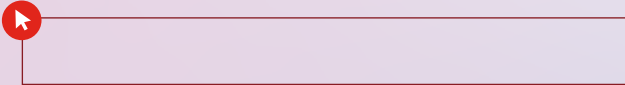
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# Contact your Lenovo Representative today

Partner with Lenovo to unlock opportunity, remove barriers to transformation and inspire smarter innovation. When you're ready, we're here to help you determine which combination of solutions and their components is right for your organization.

To explore more, visit

[lenovo.com/digital-workplace](https://lenovo.com/digital-workplace).



Intel vPro®, Intel® Evo™ Edition



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